



## Recycling 110: Recycling & the Law | .6 CEU

## Recycling 115: Recycling Economics | .3 CEU

## Recycling 150: Recycling Public Policy | .3 CEU



### Class Location & Details

**Date:**  
 March 11-12, 2026

**Time:**  
 9:00 am - 4:00 pm (both days)

**Location:**

**March Classes are Virtual.**  
**You will be sent Zoom Login**  
**information prior to the classes.**

**Registration Fees:**  
*Both Days:*  
 \$505 Member  
 \$675 Non-Member

March 11 (110) only:  
 \$275 Member / \$415 Non-Member

March 12 (115 & 150) only:  
 \$275 Member; \$415 Non-Member

March 12 (115 or 150)  
 \$150 Member; \$275 Non-Member

### Recycling 110 - Recycling & the Law

This class will provide an overview of current Acts and legislative news. Other topics may include: Legal tools and documents used in local government program administration, amending ordinances, various strategies to improve ordinance compliance and proposed regulatory changes.

### Recycling 115 - Recycling Program Economics

Participants will be provided with specific information, tools and strategies to help make their individual recycling programs more cost-effective. The instructor will use the manual titled Practical Recycling Economics: Making the Numbers Work for Your Program to further explain recycling economics. The instructor will organize the class into three sections beginning with topics such as: fully understanding costs, using fixed and variable costs to your advantage, which costs you can control and how, what does it cost to collect your recyclables, and full cost accounting principals. The next session will focus on finding and measuring savings to sell the benefits of your program and cost benefits of recycling. The final session will consist of recovering savings, smart contracting and tough negotiation, contract language to save money, market strategies and market analysis and contracts.

### Recycling 150 - Recycling Public Policy

Speakers will discuss both the state and local public policy making process. The course will specifically address the dynamics of local government policy making and the implications of Pennsylvania's unique system of local and county government. This class will provide insight into the forces that drive this decision making and will assist recycling professionals in addressing these issues.

### Who Should Attend

Municipal, county, state, and recycling and waste personnel from the commercial, public and private industries who are interested in recycling and those interested in obtaining or maintaining their certification.

### Questions

For additional information, please contact Marcy Robey:  
[mrobey@prorecycles.org](mailto:mrobey@prorecycles.org) | 717.441.6049

**Register online** at [www.prorecycles.org](http://www.prorecycles.org)